**Siva Kumar musinani**

ContactNo:+91 9505779194 E-Mail:[musinanis@gmail.com](mailto:musinanis@gmail.com)



**EXECUTIVE SUMMARY:**

* Worked as a team Member in T24 department of Big-Bazar, from the month of may-2009 to feb-2011 in Vizag.
* Worked as a Medical Representative in Sun Pharma from the month of April -2014 to sep -2016 in Vizag.
* Worked as a designer in Mamata Press, from the month of Oct-2016 to Feb-2020 in Vizag.

**KEY RESPONSABILITIES HANDLED:**

* Meeting the new target customers and converting them in to customers.
* Making daily calls reports and sending them to the seniors.
* Coordinating with the managers regarding the sales targets.
* Achieving monthly targets.
* Identifying new potential customers for the business development.
* Analyzing and investigating price, demand and competition.
* Analyzing competitor activities and reporting to related officers.
* Designing a logos, brouchers, Magzines, Pamplets.

**EDUCATIONAL QUALIFICATIONS:**

* 2013 - MBA (HR& Marketing) from Yalamarthy Institution of Computer Science

Visakhapatnam affiliated to AU with aggregate 77%.

* 2009 - B.SC. (B.B.C) from B R R & G K R Chambers degree College, Palakollu affiliated to AU with 61%.
* 2006 - 12th from Aditya junior College, Board of Intermediate Education,Palakollu, with72%.
* 2004 - 10th from Vidya Public school, Board of Higher Secondary Education,Valluru, with56%.

**HR PROJECT:**

* Title: Training and Development
* Organization : Edlogix softech solutions
* Team Size :10
* Duration :30 days

**ACHIEVEMENTS:**

* Won best employee award in 2015in Sun Pharma.
* Participated in the cricket tournament and lead as a captain of my team in inter college competition.

**PERSONAL QUALITIES:**

* Innovative thinker and excellent leadership qualities.
* Able to motivate and negotiate with the people.
* Punctuality.
* Hardworking and Eye for detail.
* Ability to perform under pressure.

**TECHNICAL SKILLS:**

* Mastery of MS Office ( Word , Excel , Power point )
* Internet Savvy.
* Windows movie maker.
* Adobe Photoshop.

**PERSONAL DOSSIER:**

* Residence : s/o Pandurangarao

D.NO 4-43/1, near sai baba temple,

Valluru (post), Achanta (mandal),

West Godavari (District),

Andhra Pradesh.

* DOB : 18 July 1989.
* Marital Status : Unmarried.
* Languages : English & Telugu.

I **SIVA KUMAR MUSINANI** declare that, all the above furnished information is true with best of my knowledge.

Date:

Place:

(M.SIVA KUMAR)